

Search Date: 11/14/06

YSTEM:OS - DIALOG OneSearch

File 15:ABI/Inform(R) 1971-2007/Feb 19
(c) 2007 ProQuest Info&Learning
File 9:Business & Industry(R) Jul/1994-2007/Feb 16
(c) 2007 The Gale Group
File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire
File 275:Gale Group Computer DB(TM) 1983-2007/Feb 16
(c) 2007 The Gale Group
File 476:Financial Times Fulltext 1982-2007/Feb 20
(c) 2007 Financial Times Ltd
File 610:Business Wire 1999-2007/Feb 20
(c) 2007 Business Wire.

*File 610: File 610 now contains data from 3/99 forward.

Archive data (1986-2/99) is available in File 810.

File 624:McGraw-Hill Publications 1985-2007/Feb 16
(c) 2007 McGraw-Hill Co. Inc

*File 624: Homeland Security & Defense and 9 Platt energy journals added
Please see HELP NEWS624 for more

File 636:Gale Group Newsletter DB(TM) 1987-2007/Feb 16
(c) 2007 The Gale Group

File 621:Gale Group New Prod.Annou.(R) 1985-2007/Feb 09
(c) 2007 The Gale Group

File 613:PR Newswire 1999-2007/Feb 09
(c) 2007 PR Newswire Association Inc

*File 613: File 613 now contains data from 5/99 forward.

Archive data (1987-4/99) is available in File 813.

File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc

File 16:Gale Group PROMT(R) 1990-2007/Feb 16
(c) 2007 The Gale Group

File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group

File 634:San Jose Mercury Jun 1985-2007/Feb 16
(c) 2007 San Jose Mercury News

File 148:Gale Group Trade & Industry DB 1976-2007/Feb 09
(c) 2007 The Gale Group

File 20:Dialog Global Reporter 1997-2007/Feb 20
(c) 2007 Dialog

File 35:Dissertation Abs Online 1861-2007/Jan
(c) 2007 ProQuest Info&Learning

File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
(c) 2002 The Gale Group

*File 583: This file is no longer updating as of 12-13-2002.

File 65:Inside Conferences 1993-2007/Feb 20
(c) 2007 BLDSC all rts. reserv.

File 2:INSPEC 1898-2007/Feb W2
(c) 2007 Institution of Electrical Engineers

File 474:New York Times Abs 1969-2007/Feb 20
(c) 2007 The New York Times

File 475:Wall Street Journal Abs 1973-2007/Feb 17
(c) 2007 The New York Times

File 99:Wilson Appl. Sci & Tech Abs 1983-2007/Jan
(c) 2007 The HW Wilson Co.

File 348:EUROPEAN PATENTS 1978-2007/ 200707
(c) 2007 European Patent Office

*File 348: For important information about IPCR/8 and forthcoming
changes to the IC= index, see HELP NEWSIPCR.

File 349:PCT FULLTEXT 1979-2007/UB=20070215UT=20070208

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Search Date: 11/14/06

(c) 2007 WIPO/Thomson

*File 349: For important information about IPCR/8 and forthcoming changes to the IC= index, see HELP NEWSIPCR.

File 347:JAPIO Dec 1976-2006/Oct(Updated 070201)

(c) 2007 JPO & JAPIO

Set Items Description

? s list (5n) (accounts or (credit or debit) (1w) cards) (s) (point (1w) sale or sales (1w) register or retailer)

Processing

Processed 10 of 26 files ...

Processing

Processing

Processing

Processed 20 of 26 files ...

Completed processing all files

4757763	LIST
3823411	ACCOUNTS
5737167	CREDIT
367540	DEBIT
1893977	CARDS
451909	(CREDIT OR DEBIT) (1W) CARDS
9427108	POINT
5586207	SALE
310072	POINT(1W) SALE
16961605	SALES
1526166	REGISTER
1075	SALES(1W) REGISTER
1368140	RETAILER

S1 67 LIST (5N) (ACCOUNTS OR (CREDIT OR DEBIT) (1W) CARDS) (S)
(POINT (1W) SALE OR SALES (1W) REGISTER OR RETAILER)

? rd s1

>>>Duplicate detection is not supported for File 348.

>>>Duplicate detection is not supported for File 349.

>>>Duplicate detection is not supported for File 347.

>>>Records from unsupported files will be retained in the RD set.

S2 61 RD S1 (unique items)

? s s2 and py<2001

Processing

Processed 10 of 26 files ...

Processing

Processed 20 of 26 files ...

Processing

Completed processing all files

61	S2
73730514	PY<2001

S3 42 S2 AND PY<2001

? t s3/3,k/1-42

3/3,K/1 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2007 ProQuest Info&Learning. All rts. reserv.

02087186 62290417

Split Tile

Search Date: 11/14/06

Apple quietly aims for more B2B volume
Wasserman, Todd
Brandweek v41n38 PP: 7 Oct 2, 2000
ISSN: 1064-4318 JRNLD CODE: IADW
WORD COUNT: 351

...TEXT: requested anonymity said he received an e-mail in which Apple said it needed the *list* in order to know which *accounts* not to go after. He, too, denied the request. Other Apple retailers in the Midwest...

3/3,K/2 (Item 2 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01843145 04-94136
Operators have to do their homework when requesting proposals
Rubinstein, Ed
Nation's Restaurant News v33n24 PP: 92 Jun 14, 1999
ISSN: 0028-0518 JRNLD CODE: NRN
WORD COUNT: 974

...TEXT: the throats of operations," he added.

For example, when it came to requesting bids from *point-of-sale* systems shops, Red Robin's management compiled specific business requirements it required from the software, like the need to handle split tenders and ***credit*** ***cards*** easily. The resulting "wish ***list***," Jenkins said, became the basis for the chain's requests for proposals, or "RFPs."

"We...

3/3,K/3 (Item 3 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01777314 04-28305
Crafting a coherent distribution plan
Ennis, Teresa
Folio: The Magazine for Magazine Management v28n2 PP: 45-47 Feb 1999
ISSN: 0046-4333 JRNLD CODE: FOL
WORD COUNT: 1931

...TEXT: Comparative reports are available through local wholesalers.

Identify which dealers carry the comparative magazines. By ***retailer*** chain, determine penetration, sales and efficiency. Take a look at which titles the retailers are...

...your goal should be to get distribution everywhere Walking is sold. But also devise a ***list*** of key ***accounts***," Morthanos adds. "You may want to be in Safeway but not D'Agostino because it..."

3/3,K/4 (Item 4 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)

Split Title

Search Date: 11/14/06

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01437580 00-88567

Database marketing practice: Protecting consumer privacy
Thomas, Robert E; Maurer, Virginia G
Journal of Public Policy & Marketing v16n1 PP: 147-155 Spring 1997
ISSN: 0743-9156 JRNLD CODE: JMP
WORD COUNT: 8307

...TEXT: example, a retailer might obtain a list of consumers with a certain constellation of credit **accounts**, but could not obtain a list of consumers with a certain range of outstanding balances on credit accounts. The direct marketer...

3/3,K/5 (Item 5 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

01092924 97-42318

Usage models just for merchants
Wyatt, Craig
Credit Card Management v8n6 PP: 32-38 Sep 1995
ISSN: 0896-9329 JRNLD CODE: CCM
WORD COUNT: 1820

...TEXT: or to manage a portfolio of existing accounts, House says. In the former case, a **retailer** can purchase a list of qualifying ***accounts*** or can send Equifax a ***list*** to be scored. Pricing ranges from a penny to 3 cents a name, depending on...

3/3,K/6 (Item 6 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

00906961 95-56353

Verification vs. guarantee: The traditional choices
Anonymous
Chain Store Age Executive v70n9 PP: E4-E5 Sep 1994
ISSN: 0193-1199 JRNLD CODE: CSA
WORD COUNT: 861

...TEXT: described here.

In verification, the risk of accepting a bad check falls squarely on the **retailer**, who may elect to make use of what is known as a negative database--an electronically-stored list of checking **accounts** and/or driver's license numbers in which bad checks have been written--to try to mitigate that risk. But if the check is bad, it's up to the ***retailer*** to arrange either internal or external collections, or both.

In guarantee, the risk of accepting...

3/3,K/7 (Item 7 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)
(c) 2007 ProQuest Info&Learning. All rts. reserv.

Search Date: 11/14/06

00644532 92-59472
"950" - Network Connectivity
Field, David D.
Discount Merchandiser v32n10 PP: 49-50 Oct 1992
ISSN: 0012-3579 JRNL CODE: DMD
WORD COUNT: 859

...TEXT: access to credit authorization networks at less-than-leased-line prices it's on every ***retailer*** 's wish ***list*** . Most recognize that **credit cards** are a payment option they must offer their customers; to accommodate this service most merchants also wish for the ideal combination of fast **point-of-sale** transactions at low cost.

There have been a number of recent responses to retailers' requests...

3/3,K/8 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

02278900 Supplier Number: 25857846 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Apple Quietly Aims for More B2B Volume
(Apple plans to launch business-focused Web site offering special deals and value-added services to customers who buy more than specified volume; will introduce new Mac operating system in 1/01)
Brandweek, v XLI, n 38, p 7
October 02, 2000
DOCUMENT TYPE: Journal ISSN: 1064-4318 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 356

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
...requested anonymity, said he received an e-mail in which Apple said it needed the **list** in order to know which **accounts** not to go after. He, too, denied the request. Other Apple retailers in the Midwest
...

3/3,K/9 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

01984813 Supplier Number: 25466343 (USE FORMAT 7 OR 9 FOR FULLTEXT)
First Quality Gets Ready to Step into Future
(First Quality Products will introduce a disposable underwear product in the first quarter of the year 2000; will produce private label incontinence products for Giant Food and Bruno's)
MMR, v 16, n 21, p 44
October 18, 1999
DOCUMENT TYPE: Journal ISSN: 0743-5258 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 370

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

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Search Date: 11/14/06

...retail brands side the company recently added Giant Food Inc. of Landover, Md., to its ***list*** of ***accounts*** . It will supply incontinence products for the ***retailer*** 's Super G brand. First Quality will also produce incontinence items for the new Southern...

3/3,K/10 (Item 3 from file: 9)
DIALOG(R) File 9:Business & Industry(R)
(c) 2007 The Gale Group. All rts. reserv.

01433578 Supplier Number: 24104050 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Dealing Debit Cards

(An increasing number of supermarkets are encouraging debit-card transactions, as a rising number of such retailers offer electronic payment options in their outlets)

Supermarket News, v 47, n 48, p 13+

December 01, 1997

DOCUMENT TYPE: Journal ISSN: 0039-5803 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1510

ABSTRACT:

...actively trying to boost debit-card use by featuring it first and prominently in any ***list*** of payment options. Debit now ***accounts*** for around a fourth of total card transactions at the company. Among the advantages of...

...for their groceries. One observer noted that "by encouraging less costly forms of transactions, the retailer can afford to pay the customer some level of rebate."

3/3,K/11 (Item 1 from file: 275)
DIALOG(R) File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

02249287 SUPPLIER NUMBER: 53351391 (USE FORMAT 7 OR 9 FOR FULL TEXT)

ALL FOR ONE AND ONE FOR ALL.(Industry Trend or Event)

Ody, Penelope

Computer Weekly, 38(1)

Nov 26, 1998

ISSN: 0010-4787 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1118 LINE COUNT: 00092

... SAP, PeopleSoft and Baan, which a few years ago would have been hard-pushed to list any major retail accounts, have descended on the high street. determined to sell their enterprise-wide message and move from their traditional financial and supply-chain strongholds into the world of merchandising, allocation, planning and ***point*** -of- ***sale*** . The result has been a spate of unlikely alliances as the giants try to bolt...

19981126

3/3,K/12 (Item 2 from file: 275)
DIALOG(R) File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

Search Date: 11/14/06

01492851 SUPPLIER NUMBER: 11678426 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Customized systems. (Global Turnkey Systems' UNIX-based customized systems
for publishing, building materials supply and general distribution)
(Products) (Product Announcement)
MIDRANGE Systems, v5, n1, p51(1)
Jan 7, 1992
DOCUMENT TYPE: Product Announcement ISSN: 1041-8237 LANGUAGE:
ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 151 LINE COUNT: 00013

Integrated subsystems include order processing, accounts receivable,
point-of-sale, purchasing, mail list management, sales
analysis, inventory control, *accounts payable*, general ledger,
financial report writer, ad hoc query/reports, subscription fulfillment,
and royalties.

Features...

19920107

3/3,K/13 (Item 3 from file: 275)
DIALOG(R) File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01321029 SUPPLIER NUMBER: 08550029 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Data Based Advisor COMDEX sneak preview. (COMDEX '89; includes related
article on Microrim Inc.'s next-generation database management system)
Data Based Advisor, v7, n11, p71(33)
Nov, 1989
ISSN: 0740-5200 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 24226 LINE COUNT: 02038

... of-Sale Made Easy
CounterPoint Systems announced the introduction of CounterPoint.
CounterPoint is a retail *point-of-sale* application, written in
FoxBASE+, which addresses 1) Sales Processing; 2) Purchasing and Receiving;
3) Inventory Control; 4) *Accounts Receivable*; 5) Mail List
Maintenance, and 6) Management Reports.
Each of CounterPoint's program modules is integrated, so users...

19891100

3/3,K/14 (Item 4 from file: 275)
DIALOG(R) File 275:Gale Group Computer DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01269814 SUPPLIER NUMBER: 07146146
HP tests new strategy to move workstations.
Gillooly, Brian
Computer Reseller News, n307, p2(2)
March 27, 1989
ISSN: 0893-8377 LANGUAGE: ENGLISH RECORD TYPE: ABSTRACT

...ABSTRACT: such devices as disk drives, plotters and backup systems. HP
is giving the distributors a *list* of 1,000 direct *accounts*; the
distributors are to provide ***point*** -of- ***sale*** data to HP. HP is
paying a commission plus quota to the direct sales force...

Search Date: 11/14/06

19890327

3/3,K/15 (Item 5 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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01260036 SUPPLIER NUMBER: 07177033 (USE FORMAT 7 OR 9 FOR FULL TEXT)
C.A.R.D. to offer version 2.0 of POS+. (Computer Applications Research and
Development)
Computer & Software News, v6, n46, p65(1)
Nov 14, 1988
ISSN: 0745-5291 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 477 LINE COUNT: 00038

... 0 at COMPLEX Fall '88.
POS+ is a retail management software package integrating inventory
management, *point of sale*, wholesale invoicing, payroll, cash
disbursements, sales analysis (including *accounts receivables*) and
mailing ***list*** management.

All these POS+ features are bundled into an easy-to-use program for
IBM...

19881114

3/3,K/16 (Item 6 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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01246950 SUPPLIER NUMBER: 06985831 (USE FORMAT 7 OR 9 FOR FULL TEXT)
C.A.R.D. releases version 2.0 of POS+ retail management software package.
(Computer Applications Research and Development) (product announcement)
Computer & Software News, v6, n38, p52(1)
Sept 19, 1988
DOCUMENT TYPE: product announcement ISSN: 0745-5291 LANGUAGE:
ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 312 LINE COUNT: 00025

...ABSTRACT: version 2.0 of its POS + retail management software package.
The program integrates inventory management, *point-of-sale*
transactions, wholesale invoicing, payroll, cash disbursements, sales
analysis including *accounts receivable*, and mailing *list*
management. The new version of POS + offers auto-wrap bar code integration,
bin location, color...

... POS+, a retail business management software package that
integrates, into a single program, inventory management, *point of
sale*, wholesale invoicing, payroll, cash disbursements, sales
analysis (including *accounts receivable*) and mailing *list*
management.

POS+ is designed for use with IBM-compatibles, and interfaces with
MS-DOS networks...

19880919

3/3,K/17 (Item 7 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
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Search Date: 11/14/06

01243294 SUPPLIER NUMBER: 06646117 (USE FORMAT 7 OR 9 FOR FULL TEXT)

In brief. (New Products.) (product announcement)

PC Week, v5, n18, p40(1)

May 3, 1988

DOCUMENT TYPE: product announcement ISSN: 0740-1604

LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 631 LINE COUNT: 00050

... size-related inventories, in addition to the previously available facilities. The software system, consisting of ***point*** -of- ***sale*** , inventory-control, accounts-receivable, accounts-payable, general-ledger and mailing-list facilities, can serve up to 99 workstations. Version 6.0 is being offered at an...

19880503

3/3,K/18 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2007 McGraw-Hill Co. Inc. All rts. reserv.

0133527

CHECKING OUT CREDIT CARDS IN A FLASH

EDITED BY JOHN W. VERITY

Business Week, Number 3115 , Pg 136F

July 17, 1989

JOURNAL CODE: BW

SECTION HEADING: Information Processing ISSN: 0007-7135

WORD COUNT: 198

TEXT:

... by definition impatient.Celerex' system removes the bottleneck by storing on a magnetic disk a list of many thousands of bad credit cards --the so-called negative file that now is often distributed in booklet form. Celerex' ***point*** -of- ***sale*** terminals can read the customer's Visa, MasterCard, or Discover card--or a check--and

...

1989

3/3,K/19 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2007 The Gale Group. All rts. reserv.

03263271 Supplier Number: 46696579 (USE FORMAT 7 FOR FULLTEXT)

Hal's Place

Delaney Report, v7, n34, pN/A

Sept 9, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 236

... only assignments for Sony Corp, Chicago's Tribune Co., and is consulting on media for ***retailer*** The Gap Inc.). "It's an area we want to continue to develop," Verklin said...

Split Tile

Search Date: 11/14/06

...office, the emphasis is on creative improvement and on the upgrading of the the client ***list*** to include more upscale ***accounts*** . In addition, HR&P hopes to use its service outposts in New York and Atlanta...
19960909

3/3,K/20 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01489276 Supplier Number: 42077038 (USE FORMAT 7 FOR FULLTEXT)
BANG & OLUFSEN ANNOUNCES IT WILL DISTRIBUTE MARANTZ
Audio Week, v3, n19, pN/A
May 13, 1991
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 759

... B&O was well qualified to assess creditworthiness of specialty dealers, having recently pared 50 accounts from its retailer ***list*** . As for stability of specialty audio independents that would be Marantz's keystone, Miller said...
19910513

3/3,K/21 (Item 3 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2007 The Gale Group. All rts. reserv.

01058236 Supplier Number: 40597185 (USE FORMAT 7 FOR FULLTEXT)
PARAMOUNT SETS HITS BLITZ SPONSORS, RAISES PRICES
Video Week, v9, n48, pN/A
Dec 5, 1988
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 798

... May-June.
In return for additional advertising, and "given the growth of the market and retailer credibility established by Hits Blitz One," Paramount is expecting bigger per-hyphen sales than last...

...said. He wouldn't speculate on total sales, which would include mail-order and direct ***accounts*** .
Paramount will retain list prices for sellthrough releases because "they are sold at retail and should be given a...
19881205

3/3,K/22 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou. (R)
(c) 2007 The Gale Group. All rts. reserv.

01014081 Supplier Number: 39625738 (USE FORMAT 007 FOR FULLTEXT)
FASHION APPAREL SYSTEM WITH OPEN-TO-BUY NOW AVAILABLE FOR IBM PC
PR Newswire, pN/A
Nov 5, 1985
Language: English Record Type: Fulltext
Document Type: Newswire; Trade

Split Tile

Search Date: 11/14/06

Word Count: 197

... value at both cost and retail.

The Apparel Manager includes Inventory Control, Purchasing and Receiving, **Point-of-Sale** and Mail List modules. Options include **Accounts Receivable**, **Accounts Payable**, General Ledger and Payroll.

The Apparel Manager is priced at \$4,995, and can...
19851105

3/3,K/23 (Item 1 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0657965 NY075
COTT CORPORATION EARNINGS FOR THE THIRD QUARTER ENDING OCT. 30, 1993

DATE: December 9, 1993 16:35 EST WORD COUNT: 597

...quarter's results, Chairman and Chief Executive Officer Gerald Pencer added: "The strength of our **retailer** branded programs is especially evident from our progress this quarter. Sales levels in nearly all...

...during the quarter on a year-over-year basis. In addition, we added 10 new **accounts** to our growing list of worldwide customers, with one in Canada, seven in the United States, and two in....

3/3,K/24 (Item 2 from file: 813)
DIALOG(R)File 813:PR Newswire
(c) 1999 PR Newswire Association Inc. All rts. reserv.

0311725 SE003
GOLDEN STATE CAPITAL ANNOUNCES DISTRIBUTORSHIP AGREEMENT WITH CENTURION INTERNATIONAL

DATE: October 16, 1990 08:05 EDT WORD COUNT: 492

...in 36 states, three territories and two foreign countries. The most recent addition to the list of retail **accounts** is the sale of 15,000 units to Sam's Wholesale Clubs, a division of Wal-Mart, the largest **retailer** in the United States, and an order to Builders Square, a subsidiary of K-Mart...

3/3,K/25 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07931654 Supplier Number: 66189160 (USE FORMAT 7 FOR FULLTEXT)

Split Tile

Search Date: 11/14/06

Apple Quietly Aims for More B2B Volume. (Apple Computer to focus on business-to-business market) (Brief Article)

Wasserman, Todd

Brandweek, v41, n38, p7

Oct 2, 2000

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 362

... requested anonymity said he received an e-mail in which Apple said it needed the *list* in order to know which *accounts* not to go after. He, too, denied the request. Other Apple retailers in the Midwest...
20001002

3/3, K/26 (Item 2 from file: 16)
DIALOG(R) File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

06789493 Supplier Number: 56957813 (USE FORMAT 7 FOR FULLTEXT)
PINault-PRINTEMPS-REDOUTE EXPANDS E-COMMERCE EFFORTS.

Weisman, Katherine

WWD, p14

Oct 21, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 793

... infrastructure in place with annual marketing budgets," he said. Other advantages: The name of the *retailer* is already known offline and easily identifiable, traditional retailers don't have to set up new companies when they go online and they already have a large client *list* in place, through credit card *accounts*, to which they can market.

Mageos.com is the venue through which PPR hopes to...

19991021

3/3, K/27 (Item 3 from file: 16)
DIALOG(R) File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

02999383 Supplier Number: 44068942 (USE FORMAT 7 FOR FULLTEXT)

Integration Wire

VARbusiness, p104

Sept, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 203

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

... Fla.-based retail drug chain. ISSC, IBM's systems integration arm, now boasts a formidable *list* of new *accounts*, including Chase Manhattan Bank and Kaiser Permanente. Jack Eckerd Corp. operates 1,681 Eckerd Drug...

...superstores, 388 Express Photo Labs and Insta-Care Pharmacy Services.

Split Tile

Search Date: 11/14/06

ISSC will implement a new **point-of-sale** system with scanning capabilities while enhancing the current pharmacy information systems.
19930901

3/3,K/28 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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02955903 Supplier Number: 44000901
Calling on Commercial Accounts
Hardware Age, p14
August, 1993
Language: English Record Type: Abstract
Document Type: Magazine/Journal; Trade

ABSTRACT:

...visits to commercial accounts, in an effort to boost sales. Relying on is computer, the **retailer** is able to **list** the **accounts**, limits on credit, contact individual and overall purchases. Further, the store provides its representative on...

19930801

3/3,K/29 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2007 The Gale Group. All rts. reserv.

02467866 Supplier Number: 43255290 (USE FORMAT 7 FOR FULLTEXT)
The Billboard Bulletin: CUT TO 'THE CHASE'
Billboard, p90
August 29, 1992
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; General
Word Count: 127

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...CD version of Garth Brooks' upcoming 'The Chase' album will carry an unprecedented \$16.98 ***list***, the distributor has warned ***accounts*** it 'will not support customer advertising that promotes a manufacturer's suggested retail list price... .

...lowball pricing on the Garth Brooks CD. While we cannot dictate at what price any **retailer** sells music, we can say that we will not support advertising below \$11.85.'

19920829

3/3,K/30 (Item 1 from file: 160)
DIALOG(R)File 160:Gale Group PROMT(R)
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02027159
C.A.R.D. ANNOUNCES THE RELEASE OF POS+ (TM) VERSION 2.0 FOR IBM-COMPATIBLE COMPUTERS AND NETWORKS
News Release October 6, 1988 p. 1

Publication Year: 1988

Split Tile

Search Date: 11/14/06

... end of August. POS+ (TM) is a retail business management software package integrating inventory management, *point of sale*, wholesale invoicing, payroll, cash disbursements, sales analysis (including *accounts receivable*) and mailing *list* management into a single, easy-to-use program for IBM- compatible computers. The system also...

3/3, K/31 (Item 1 from file: 148)
DIALOG(R) File 148:Gale Group Trade & Industry DB
(c) 2007 The Gale Group. All rts. reserv.

11271507 SUPPLIER NUMBER: 55471542 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Information management. (1999 Buyers Guide) (Buyers Guide)
Nursing Homes, 48, 7, 111(2)
July, 1999
DOCUMENT TYPE: Buyers Guide ISSN: 1061-4753 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 15886 LINE COUNT: 01419

... Correspondence Tracking, Vital Signs Tracking, Accident/Incident Reporting, Preadmission Assessment Costing Tool, Executive Information System, ***Point*** -of- ***Sale*** System and more. Designed to run on DEC Alpha, IBM RS/6000 and PC networks...

19990701

3/3, K/32 (Item 2 from file: 148)
DIALOG(R) File 148:Gale Group Trade & Industry DB
(c) 2007 The Gale Group. All rts. reserv.

07977573 SUPPLIER NUMBER: 17163086 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Now we are 10: audio grows. (American Booksellers Association conference) (ABA '95)
Publishers Weekly, v242, n26, p68(2)
June 26, 1995
ISSN: 0000-0019 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 1213 LINE COUNT: 00105

... to big bookstore buyers."
Sparkling Lists
The standout list by most accounts was Random's. (***Retailer*** Patti Rush of the Texas chain Earful of Books called it "the best list I..."

...radio blitz, with extended co-op and point-of-purchase materials, buyer discounts and individual *retailer* ads, all tied to celebration of the company's 10th anniversary as an audio publisher...

19950626

3/3, K/33 (Item 3 from file: 148)
DIALOG(R) File 148:Gale Group Trade & Industry DB
(c) 2007 The Gale Group. All rts. reserv.

07546319 SUPPLIER NUMBER: 16319832 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Managing the pain of change. (beer wholesalers)
Verno, Joseph J.

Split Tile

Search Date: 11/14/06

Modern Brewery Age, v45, n38, pS26(4)

Sept 19, 1994

ISSN: 0026-7538

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 2694 LINE COUNT: 00209

... on changes that provide the most gain with the least pain,
especially for your "A" ***list*** ***accounts*** .

Employees As Stakeholders

Many wholesalers feel that employees are the key. Happy, productive
employees will...

19940919

3/3,K/34 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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07521485 SUPPLIER NUMBER: 15808392 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Verification vs. guarantee: the traditional choices. (Check Authorization)

Chain Store Age Executive with Shopping Center Age, v70, n9, pE4(2)

Sept, 1994

ISSN: 0193-1199 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 921 LINE COUNT: 00072

... elect to make use of what is known as a negative database - an
electronically-stored *list* of checking *accounts* and/or driver's
license numbers in which bad checks have been written - to try to mitigate
that risk. But if the check is bad, it's up to the ***retailer*** to
arrange either internal or external collections, or both.

In guarantee, the risk of accepting...

19940900

3/3,K/35 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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05552066 SUPPLIER NUMBER: 11763229 (USE FORMAT 7 OR 9 FOR FULL TEXT)

'Tis the season for corporate gift giving. (effects of the recession on the
giftware industry) (Industry Overview)

Spiegler, Eric

Westchester County Business Journal, v30, n50, p2(1)

Dec 2, 1991

DOCUMENT TYPE: Industry Overview ISSN: 0889-5317 LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 612 LINE COUNT: 00048

... The store has a discount program aimed at corporate buyers. Because
the retailer does not *list* corporate *accounts* separately, it
has no basis to compare this year's corporate gift sales with last...

19911202

3/3,K/36 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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Search Date: 11/14/06

05545408 SUPPLIER NUMBER: 11728695 (USE FORMAT 7 OR 9 FOR FULL TEXT)
'Tis the season for corporate gift giving.

Spiegler, Eric
Fairfield County Business Journal, v30, n44, p3(1)
Dec 9, 1991
ISSN: 0898-9818 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 609 LINE COUNT: 00048

... The store has a discount program aimed at corporate buyers. Because the retailer does not *list* corporate accounts separately, it has no basis to compare this year's corporate gift sales with last...

19911209

3/3,K/37 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

04107487 SUPPLIER NUMBER: 07675504 (USE FORMAT 7 OR 9 FOR FULL TEXT)
What's ahead in the 1990s?
Passavant, Pierre
Direct Marketing, v52, n5, p12(4)
Sept, 1989
ISSN: 0012-3188 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 4204 LINE COUNT: 00328

... retailers with proprietary credit cards have a list of some of their customers, the average *retailer* knows the identities of only a minority of his customer base and hardly any of...

19890900

3/3,K/38 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

03309780 SUPPLIER NUMBER: 05229346 (USE FORMAT 7 OR 9 FOR FULL TEXT)
WilliWear sticks to formula to return to black. (WilliWear Ltd.)
Gibbons, William
Daily News Record, v17, p2(2)
Oct 7, 1987
ISSN: 0162-2161 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1866 LINE COUNT: 00140

... bridge/contemporary resource than it had been in the past. According to WilliWear executives, the *list* of WilliWear's best accounts is overwhelmingly dominated by

19871007

3/3,K/39 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2007 The Gale Group. All rts. reserv.

02000679 SUPPLIER NUMBER: 03163452

Split Tile

Search Date: 11/14/06

Fighting Fraud.

Fitch, T.P.

United States Banker, v95, p15-16

March, 1984

ISSN: 0148-8848

LANGUAGE: ENGLISH

RECORD TYPE: ABSTRACT

...ABSTRACT: handling credit card crime. New technologies involving personal identification numbers are being developed. Dial-up ***point*** -of- ***sale*** electronic systems are now being tested.

19840300

3/3,K/40 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

03122028

BARCLAYS INTRODUCE NEW EPOS

UK - BARCLAYS INTRODUCE NEW EPOS

Morning Advertiser (MA) 27 December 1989 p7

Barclay Merchant Services (UK) has introduced a new hand-held electronic point-of-sale terminal, PDO4, which accepts all major credit cards. The terminal will be on trial in 1990. PDO4 holds a continuously updated list of stolen credit cards, and can handle telephone or mail order transactions. Barclays is also planning to extend its...

1989

3/3,K/41 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2007 WIPO/Thomson. All rts. reserv.

00395524 **Image available**

AUTOMATED SYSTEM AND METHOD FOR POSITIVE CHECK AUTHORIZATION
PROCEDE ET SYSTEME AUTOMATISES POUR L'AUTORISATION DIRECTE DE CHEQUES
Patent Applicant/Assignee:

ELECTRONIC DATA SYSTEMS CORPORATION,

Inventor(s):

FUNK Wade L,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9736267 A1 19971002

Application: WO 97US5038 19970327 (PCT/WO US9705038)

Priority Application: US 96623481 19960328

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AU BR CA JP KP KR MX NZ VN AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL
PT SE

Publication Language: English

Fulltext Word Count: 3286

Patent and Priority Information (Country, Number, Date):

Patent: ... ***19971002***

Fulltext Availability:

Detailed Description

Split Tile

Search Date: 11/14/06

Publication Year: 1997

Detailed Description

... typical check processing procedure is shown in FIGURE I and begins, for example, at a **retailer or point of-sale**. The cashier enters all the purchases and the register provides a total. The customer writes...

...as shown in block 100. Most often, the only check verification is a 'bad check' list, which records checking **accounts** which have a history of under-funded checks drawn thereon. The **retailer** may check its internally-maintained "bad check" list or with a check authorization service. If the account has not been black listed, then the checking account owner may leave the **retailer** with the goods that were purchased. At the end of the day, the total of...

...totals are combined to form a store total. The checks are then deposited with the **retailer**'s bank. Some retailers have facilities to encode the transaction amounts on the checks before...

3/3,K/42 (Item 2 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00218737 **Image available**

METHOD AND APPARATUS FOR GENERATING GIFT CERTIFICATES
PROCEDE ET APPAREIL D'ETABLISSEMENT DE BONS-CADEAUX

Patent Applicant/Assignee:

THE GIFT CERTIFICATE CENTER INC,

Inventor(s):

VEENEMAN William J,
ALEXANDER Karla J,
DOYLE Thomas J,
BROOKS Phillip R,
HAMILTON Robert H,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9215968 A1 19920917

Application: WO 92US1187 19920212 (PCT/WO US9201187)

Priority Application: US 91930 19910305; US 91875 19910916

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AT AU BE CA CH DE DK ES FR GB GR IT JP KR LU MC NL SE

Publication Language: English

Fulltext Word Count: 10389

Patent and Priority Information (Country, Number, Date):

Patent: ... ***19920917***

Fulltext Availability:

Detailed Description

Publication Year: 1992

Detailed Description

... is displayed. At 304, some examples of completed gift certificates are shown. At 306f a list of the types of **credit cards** that can be

Search Date: 11/14/06

used is displayed. At 308, instructions on use of
magnetic card reader...

...FIG. 10a, FIG. 10a illustrates
5 the sequence of screen displays shown while choosing the
retailer to be shown on the purchased gift certificate.

The routine is entered at 320 where...

?